Crop Enterprise Budget Malting Barley Big Horn-Washakie County Area

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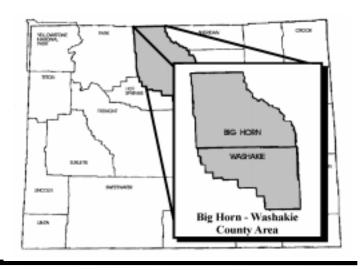
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This enterprise budget presents estimated typical costs and returns for malting barley in the Big Horn and Washakie County area of Wyoming. Data presented are not taken from an actual farm situation. A panel of Big Horn and Washakie County producers assisted in outlining the "representative" farm situation described in the budget. Thus, the budget provides a guide to determine costs and returns for specific operations. Production practices presented in the budget are not necessarily "best" management practices. The major assumptions used in this budget are presented below.

Land

This budget is based on an 880-acre farm that produces 265 acres of malting barley grown annually. Other enterprises included on this farm are: alfalfa establishment, 35 acres; alfalfa hay, 105 acres; sugar beets, 250 acres; corn for grain, 90 acres; and corn for silage, 90 acres. The remaining 80 acres include roadways, fence lines, and farmsteads. Owned land is valued at \$1,000 per acre irrigated and wasteland is valued at \$300 per acre.

Leased land is rented on a crop-share basis. A one-third share of gross revenue is paid to the landowner. In return, the landowner pays for one-third of the fertilizer and crop insurance for the crop and one-half the chemical cost for spring weed control. The landowner is also responsible for ownership costs associated with the land, buildings, and irrigation systems, as well as all irrigation water costs.



Labor

Labor is provided by the operator and one 12-month employee and one 8-month employee. All labor, including operator labor, is valued at \$7.33 per hour plus 7.65 percent to cover social security and federal withholding taxes. Labor charges for the owner/operator represent an opportunity cost for the time spent in this enterprise. Some part-time labor may be used on the farm for labor-intensive operations such as harvest.

Capital

The operator provides 70 percent of the long-term capital and 50 percent of the operating capital for this enterprise. Thirty percent of the long-term capital is borrowed at an interest rate of 8.0 percent Annual Percentage Rate (APR). Fifty percent of the operating capital is borrowed at an interest rate of 9.0 percent APR. The interest rates used here are for short-term planning. Real interest rates (interest rates adjusted for expected inflation) should be used for accurate long-term planning.

Machinery, Equipment, and Buildings

A complete list of machinery, equipment, and buildings used in this enterprise and their associated values are provided in Table 1. All resources are assumed to be half depreciated. Estimated operating and ownership costs are given in Table 3. Tables 1 and 3 list only the resources used in this enterprise. Other resources used on the farm are not included. However, the reader should note that the resources

listed in Tables 1 and 3 also might be used in other enterprises on the farm.

Each irrigated acre on the farm is assumed to be irrigated by a fraction of the total irrigation system. Water provided by each irrigation system is broken down as follows: 25 percent concrete ditch, 37.5 percent dirt ditch, and 37.5 percent gated pipe (plastic). All irrigation water is delivered to the distribution network via a delivery system. This method was employed because crops normally will be rotated over all farmed acres eventually. Table 2 presents an estimated cost per acre-inch of providing irrigation water via each irrigation system.

Operations

Operations related to malting barley are listed in chronological order in the enterprise budget. Ground preparation, including custom fertilization, begins in early March. Planting usually is done in mid-March, and the crop is insured against weather damage or loss. After corrugating, irrigation begins in mid-May. A total of three irrigations are scheduled for the growing season. A total of 50 acre-inches of water are applied per acre of malting barley.

Harvest begins in early August. One-third of the crop is swathed, while the other two-thirds is direct cut and threshed. Once the owned grain storage is filled, the remaining barley crop is hauled to a local elevator where it is stored for an average of three and one-half months before being sold. Half the straw from the crop is baled and removed from the field, while the remaining half is disked under.

Enterprise Budget

Economic costs and returns for malting barley are summarized by operation in the enterprise budget. Costs are broken down by stage of production. General overhead and operator management have been calculated at 5 percent and 10 percent of all cash costs, respectively.

Costs and returns for the crop-share lease arrangement also are summarized in the budget. Costs paid and received by the tenant are listed in the tenant column. Items paid and received by the landowner are included in the landowner column. The far right column has been provided to calculate changes from this base budget for your operation.

Summary

Gross income for the malting barley enterprise is estimated at \$336.30 per acre—\$311.30 per acre from malting barley sales and \$25 from barley straw. Total variable costs are estimated at \$246.39 per acre, with total fixed costs at \$160.58 per acre. The total of all costs for malting barley is estimated at \$406.97 per acre, leaving a net projected return of (\$70.67) per acre. The net projected returns for the lease arrangement are (\$32.23) per acre for the landowner and (\$38.44) per acre for the tenant.

Enterprise Budget Economic Costs and Returns per Acre Malting Barley - Big Horn-Washakie County Area 265 Acre Enterprise

RETURNS SECTION												
GROSS INCOME Description	Quantity	Unit	\$/Unit	Owner- Operator 100% Total	Land- owner 33% Total	Tenant 67% Total	Your Return					
BARLEY STRAW MALTING BARLEY	0.50 1 110.00 I		50.00	\$25.00 311.30	\$8.25 102.73	\$16.75 208.57	======					
Total GROSS Income				\$336.30	\$110.98	\$225.32						

				M a t	eria	l s		Materials	-	Crop-	Share	
	escription	LABOR	MACHINERY	Description	Per Acre	Type	\$/unit	Per Acre	Operator	owner	Tenant	Cost
======== *ANNUAL**		= =====				=====		========			======	=====
LABOR HOUSE	_ 8 MONTH F	MDT.OVEF							1.39		1.39	
LABOR HOUSE			F.									
MACHINE SHED		DITE DOTE	_									
METAL SHOP -									0.53		0.53	
GRAIN BIN, 7									0.74			
GRAIN BIN, 7									0.74		0.74	
4 WHEELER -	2WD	1.22	5.73						6.95		6.95	
MINI DICKID		1 02	0 61						1.63		1.63	
1/2 TON PICK	UP - 4WD	5.92	0.98						6.90		6.90	
3/4 TON PICK	UP - 4WD	13.22	1.73						14.95		14.95	
GENERAL OVER									9.60		9.60	
OPERATOR MAN	AGEMENT								19.20		19.20	
Total ANNUAL									\$64.15	\$0.00	\$64.15	
*PRE-PLANT FALL	++											
"PKE-PLANI FALL	Onomotion	0 00	0 00	11 52 0	0 040	TON	300 00	40.20	40.20	16 26	22 02	
DSIOM FERIILIZE	Operation	0.00	0.00	16-0-0	0.040	TON	365.00	49.20	49.20	10.20	33.02	
				11-52-0 46-0-0 CUSTOM FERTILIZE	1 000	ACRE.	3 61					
IELD CULTIVATE	Operation	0.62	0.94						1.56		1.56	
otal PRE-PLANT										\$16.26		
*PRE-PLANT SPRI	NG**											
*PRE-PLANT SPRI	Operation	0.62	0.94						1.56		1.56	
AUL BARLEY SEED	Operation	0.34	0.72									
otal PRE-PLANT	SPRING								\$2.62	\$0.00	\$2.62	
*PLANT**												
LANT BARLEY	Operation	1.33	2.01	BARLEY SEED	1.200	CWT	18.60	22.32	25.66		25.66	
DRRUGATE	Operation	0.79	0.94								1.73	
otal PLANT									\$27.39		\$27.39	
GROW**												
ROP INSURANCE	BARLEY							6.99	6.99	2 31	4.68	
USTOM SPRAY		0 00	0 00	MCPA	0.062	GAL	22 68					
	or			MCPA EXPRESS	0.001	GAL	16.68	5.42				
				CUSTOM SPRAY								
	Operation		0.23						0.40		0.40	
	Operation Operation		0.10						0.32		0.32	
Y PIPE	Operation	0.80	0.19						0.99		0.99	
JSTOM SPRAY	Operation	0.00	0.00	AVENGE	0.075	GAL	46.90	4.32	4.32		4.32	
				CUSTOM SPRAY	0.200	ACRE	4.00					
LIVERY SYSTEM		0.56	0.00	Purchased Water				3.35	3.91		0.56	
ONCRETE DITCH		0.24	0.00						0.24			
ATED PIPE		0.48	0.00						0.48		0.10	
IRT DITCH		0.38	0.00						0.38		0.38	

Malting Barley

VARIABLE COSTS SI	ECTION			M a t				Materials			 Share	
VARIABLE COST De	escription	Dollars LABOR	per Acre MACHINERY	Description	# Units Per Acre	Unit Type	\$/unit	Total Cost Per Acre	Owner- Operator	Land- owner	Tenant	Your Cost
SPRAY WEEDS	Operation		0.00	2,4D ROUNDUP MALATHION	0.008 0.002 0.008	GAL GAL GAL	12.52 52.23 28.15		0.47	0.24	0.23	======
DELIVERY SYSTEM CONCRETE DITCH GATED PIPE		0.56 0.24 0.48	0.00 0.00 0.00	SPREADER Purchased Water	0.002	GAL	19.45	3.35	3.91 0.24 0.48	3.35	0.56 0.24 0.48	
DIRT DITCH DELIVERY SYSTEM CONCRETE DITCH GATED PIPE		0.38 0.56 0.24 0.48	0.00 0.00 0.00	Purchased Water				3.35	0.38 3.91 0.24 0.48	3.35	0.38 0.56 0.24 0.48	
DIRT DITCH CLOSE DITCHES PICKUP PIPE	Operation	0.38 0.17 0.80	0.00 0.21 0.19						0.38 0.38 0.99		0.38 0.38 0.99	
Total GROW									\$35.31	\$12.60	\$22.71	
HARVEST SWATH	Operation	0.58	0.57						1.15		1.15	
COMBINE BARLEY COMBINE BARLEY HAUL BARLEY GRN	Operation	0.89 1.78 0.02	3.83 7.70 0.03						4.72 9.48 0.05		4.72 9.48 0.05	
HAUL BARLEY GRN HAUL BARLEY GRN HAUL BARLEY GRN	Operation Operation Operation	0.20 0.20 0.20	0.55 0.61 0.65						0.75 0.81 0.85		0.75 0.81 0.85	
AUGER BARLEY BALE HAUL/STACK BALES		0.77 5.42	0.69 1.17 8.63	BALING TWINE	0.031	BOX	22.50	0.70	1.85 2.64 14.05		1.85 2.64 14.05	
Total HARVEST									\$36.35	\$0.00	\$36.35	
POST-HARVEST DISK BARLEY STORAGE BARLEY STORAGE BARLEY STORAGE	Operation	0.48	0.89					2.67 5.35 5.35	1.37 2.67 5.35 5.35		1.37 2.67 5.35 5.35	
BARLEY STORAGE AUGER BARLEY HAUL BARLEY GRN HAUL BARLEY GRN	Operation	0.00	0.69 0.00 0.01					5.35	5.35 1.85 0.00 0.01		5.35 1.85 0.00 0.01	
HAUL BARLEY GRN HAUL BARLEY GRN	Operation Operation		0.01						0.01 0.01		0.01	
Total POST-HARVES		-	-				-	-	\$21.97	\$0.00	\$21.97	
Operating Interes		= =====						7.76				
Total VARIABLE CO									\$246.39			
GROSS INCOME minu	us VARIABLE	COST							\$89.91	\$82.12	\$7.79	

FIXED	COSTS	SECTION	
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TIMED CODID DECITOR		Crop-Share							
		Owner-	Land-	J1101 C	Your				
FIXED COST Description	Unit	Operator	owner	Tenant	Cost				
=======================================	= ====	=======		=======					
Machinery and Equipment:									
Taxes	Acre	2.30		2.30					
Insurance	Acre	3.40		3.40					
Long Term Interest	Acre	20.25		20.25					
Depreciation	Acre	20.28		20.28					
Buildings and Improvements:									
Taxes	Acre	0.89	0.89						
Insurance	Acre	0.52	0.52						
Long Term Interest	Acre	9.21	9.21						
Depreciation	Acre	6.82	6.82						
Irrigation:									
Taxes	Acre	0.47	0.47						
Insurance	Acre	0.39	0.39						
Long Term Interest	Acre	6.58	6.58						
Depreciation	Acre	7.23	7.23						

Malting Barley

FIXED COSTS SECTION			Crop-	 Share	
		Owner-	Land-		Your
FIXED COST Description	Unit	Operator	owner	Tenant	Cost
	====	=======	======	=======	=======
Land:					
Taxes	Acre	7.76	7.76		
Long Term Interest	Acre	74.47	74.47		
	====	========	=======	=======	
Total FIXED Cost		\$160.58	\$114.35	\$46.23	
Total of ALL Cost		\$406.97	\$143.21	\$263.76	
+++++++++++++++++++++++++++++++++++++++	++++++	++++++++++	+++++++	+++++++	+++++++
NET PROJECTED RETURNS		(\$70.67)	(\$32.23)	(\$38.44)	
+++++++++++++++++++++++++++++++++++++++	++++++	++++++++++	+++++++	++++++++	+++++++

TABLE 1. Machinery, Equipment, and Building Value and Use Assumptions

Resource Name	Current List Price		Salvage Value		Useful Life	Remaining Life
100HP TRACTOR 2WD 125HP TRACTOR MFD	\$41,730 \$50,582	\$23,542 \$28,536	\$5,354 \$6,490	285 Hours 475 Hours	5,700 Hours 9,500 Hours	2,850 Hours 4,750 Hours
150HP TRACTOR 4WD 200HP TRACTOR MFD	\$60,445 \$77,681	\$34,100 \$43,824	\$7,756 \$9,967	378 Hours 380 Hours	7,560 Hours	
4 WHEELER 2WD	\$5,900	\$43,824	\$9,967	500 Hours	7,600 Hours 10,000 Hours	
60HP TRACTOR 2WD	\$20,349	\$11,480	\$2,611	246 Hours	4,920 Hours	
15FT SWATHER 5.0 A/HR	\$39,361	\$20,775	\$2,011	81 Hours	1,620 Hours	
200BU COMBINE	\$93,245	\$49,215	\$5,184	119 Hours	2,380 Hours	
20050 COMBINE 20FT DIRECT CUT HEADER	\$4,951	\$2,613	\$275	36 Hours	720 Hours	
CORRUGATOR 12 ROW	\$2,093	\$1,101	\$109	37 Hours	740 Hours	
DISK 20 FT	\$9,130	\$4,803	\$476	15 Hours	300 Hours	
DITCHER, 3 POINTV-BLADE	\$2,134	\$1,123	\$111	26 Hours	520 Hours	
END PULLER 3 ROW	\$1,001	\$527	\$52	18 Hours	360 Hours	
FIELD CULTIVATOR20 FT	\$4,820	\$2,536	\$251	56 Hours	1,120 Hours	560 Hours
FRONT END LOADER2 TON	\$6,885	\$3,622	\$359	414 Hours	8,280 Hours	4,140 Hours
GRAIN AUGER, PTO45 X 8	\$2,164	\$1,138	\$113	71 Hours	1,420 Hours	710 Hours
GRAIN DRILL 15 FT	\$9,148	\$4,812	\$477	51 Hours	1,020 Hours	510 Hours
PICKUP HEADER	\$3,130	\$1,652	\$174	18 Hours	360 Hours	180 Hours
PIPE TRAILER	\$1,631	\$858	\$85	158 Hours	3,160 Hours	
PTO TWINE BALER ROUND	\$13,217	\$6,930	\$643	107 Hours	2,140 Hours	
SPRAYER, 3 POINT28 FT	\$2,812	\$1,532	\$252	10 Hours	150 Hours	
TERRACE BLADE 8 FT	\$1,171	\$616	\$61	29 Hours	580 Hours	
1/2 TON PICKUP 4WD	\$15,882	\$8,754	\$1,626	8,000 Mile	120,000 Mile	
2 TON TRUCK	\$13,967	\$7,194	\$422	2,067 Mile	51,675 Mile	25,838 Mile
3/4 TON PICKUP 4WD	\$15,385	\$8,480		15,000 Mile	150,000 Mile	75,000 Mile
MINI PICKUP	\$8,482	\$4,675	\$869	8,000 Mile	120,000 Mile	60,000 Mile
TANDEM TRUCK #1	\$21,163	\$10,901	\$639	1,899 Mile	47,475 Mile	23,738 Mile
TANDEM TRUCK #2	\$21,163	\$10,901	\$639		42,475 Mile	
TANDEM TRUCK #3	\$21,163	\$10,901	\$639	1,559 Mile	38,975 Mile	19,488 Mile
CONCRETE DITCH	\$37,736 \$77,588	\$19,177		9,971 AcIn	299,130 AcIn	149,565 AcIn
DELIVERY SYSTEM	\$77,588	\$39,430 \$10,377		39,958 AcIn 14,952 AcIn	1,198,740 AcIn 448,560 AcIn	599,370 AcIn
DIRT DITCH GATED PIPE	\$20,419	\$10,377		14,952 ACIN	.,	224,280 AcIn
GRAIN BIN,7500BU#1	\$10,481	\$5,777	\$1,073	14,952 ACIN	299,040 ACIN 30 Years	149,520 AcIn 15 Years
GRAIN BIN,7500BU#1		\$5,720	\$1,144		30 Years	
LABOR HOUSE #1		\$22,881	\$2,288		30 Years	
LABOR HOUSE #1		\$38,136	\$3,814		30 Years	
MACHINE SHED 20 X 40		\$3,148	\$315		30 Years	
METAL SHOP 40 X 80		\$61,017	\$6,102		30 Years	
10 11 00		,,	., -,		22 20022	

TABLE 2. Irrigation System Costs per Acre-Inch Delivered

TABLE 2. Irrigation System Costs per Acre-Inch Denvered			
	Concrete	Dirt	Gated
	Ditch *	Ditch*	<u>Pipe*</u>
Variable Costs			
Repair and Maintenance (Off-Farm)	\$0.0128	\$0.0253	\$0.0165
Owner Operation Labor	0.0107	0.0107	0.0252
Purchased Water	0.0500	0.0751	0.0751
Fixed Costs			
Taxes	0.0039	0.0032	0.0023
Interest on Investment	0.0541	0.0442	0.0326
Depreciation	0.0628	0.0547	0.0262
Insurance	0.0032	0.0027	<u>0.0019</u>
Total Cost per Acre-Inch of Irrigation Water Delivered	\$0.1975	\$0.2159	\$0.1798

^{*} Each distribution system is assumed to receive irrigation water from a central delivery system. This delivery system (buried pipeline, concrete ditch, moss catchers, and tail ditch) has been allocated to each of the distribution systems according to its share of the total irrigation water applied.

TABLE 3. Machinery, Equipment, and Building Cost Calculations

RESOURCE COST PER UNIT OF USE											_		
									 Resource		E Resource		
				Labor &	Repair	1101120122	Deprec. and	Taxes	TOTAL	Use	Cos		
Machine/Veh	01010	Unit	and Lube	Inputs	and Maint.	Hourly	Interest	and	COST	per Acre	Variable	Fixed	TOTAL
maciiille/ veii				_						per Acre			
100HP TRACTOR 2WD		\$/Hr	\$5.63	\$0.00	\$2.50	\$0.00	\$7.25	\$0.80	\$16.18	0.5299	\$4.31	\$4.27	\$8.58
125HP TRACTOR MFD		\$/Hr	7.04	0.00	5.05	0.00	5.27	0.58	17.94	0.6250	7.56	3.66	11.22
150HP TRACTOR 4WD		\$/Hr	8.45	0.00	4.80	0.00	7.91	0.88	22.04	0.2893	3.83	2.54	6.37
200HP TRACTOR MFD		\$/Hr	11.27	0.00	6.20	0.00	10.12	1.12	28.71	0.0400	0.70	0.45	1.15
4 WHEELER 2WD		\$/Hr	24.14	0.00	5.17	0.00	0.85	0.07	30.23	0.2377	6.97	0.22	7.19
60HP TRACTOR 2WD		\$/Hr	3.38	0.00	1.05	0.00	4.09	0.45	8.97	0.1250	0.55	0.57	1.12
	O A/HR		4.56	0.00	4.02	0.00	22.81	2.49	33.88	0.0667	0.57	1.69	2.26
200BU COMBINE		\$/Hr	12.37	0.00	18.64	0.00	36.79	4.02	71.82	0.3333	10.34	13.60	23.94
		\$/Hr	0.00	0.00	0.30	0.00	23.37	2.53	26.20	0.1333	0.04	3.45	3.49
		\$/Hr	0.00	0.00	0.36	0.00	2.65	0.29	3.30	0.0909	0.03	0.27	0.30
DISK 20		\$/Hr	0.00	0.00	0.30	0.00	28.50	3.11	32.38	0.0556	0.03	1.76	1.80
DITCHER, 3 POINT V-B		\$/Hr	0.00	0.00	0.77	0.00	3.84	0.42	4.79	0.0200	0.04	0.09	0.10
END PULLER 3 R		\$/Hr	0.00	0.00	0.53	0.00	2.61	0.42	2.97	0.0250	0.00	0.09	0.10
FIELD CULTIVATOR 20				0.00	1.64	0.00	4.03	0.28		0.1428	0.23	0.64	
		\$/Hr	0.00						6.11				0.87
FRONT END LOADER 2 T		\$/Hr	0.00	0.00	3.99	0.00	0.78	0.09	4.86	0.6250	2.49	0.54	3.03
GRAIN AUGER, PTO 45		\$/Hr	0.00	0.00	0.71	0.00	1.43	0.16	2.30	0.2666	0.19	0.42	0.61
GRAIN DRILL 15		\$/Hr	0.00	0.00	5.29	0.00	6.30	0.69	12.28	0.1667	0.88	1.17	2.05
PICKUP HEADER		\$/Hr	0.00	0.00	0.10	0.00	8.16	0.89	9.15	0.0667	0.01	0.60	0.61
PIPE TRAILER		\$/Hr	0.00	0.00	1.01	0.00	0.47	0.05	1.53	0.1000	0.10	0.05	0.15
PTO TWINE BALER ROU		\$/Hr	0.00	0.00	6.01	0.00	5.77	0.63	12.41	0.0962	0.58	0.62	1.20
SPRAYER, 3 POINT 28		\$/Hr	0.00	0.00	0.70	0.00	15.67	1.49	17.86	0.0004	0.00	0.01	0.01
TERRACE BLADE 8 F		\$/Hr	0.00	0.00	0.31	0.00	1.89	0.21	2.41	0.0200	0.01	0.04	0.05
1/2 TON PICKUP 4WD		\$/Mi	0.08	0.00	0.13	0.00	0.21	0.05	0.47	4.5283	0.95	1.18	2.13
2 TON TRUCK		\$/Mi	0.12	0.00	0.28	0.00	0.54	0.17	1.11	2.0813	0.83	1.48	2.31
3/4 TON PICKUP 4WD		\$/Mi	0.10	0.00	0.10	0.00	0.14	0.03	0.37	8.4906	1.70	1.44	3.14
MINI PICKUP		\$/Mi	0.06	0.00	0.07	0.00	0.11	0.03	0.27	4.5283	0.59	0.63	1.22
TANDEM TRUCK #1		\$/Mi	0.10	0.00	0.45	0.00	0.89	0.28	1.72	1.7698	0.97	2.07	3.04
TANDEM TRUCK #2		\$/Mi	0.10	0.00	0.51	0.00	0.99	0.31	1.91	1.0151	0.62	1.32	1.94
TANDEM TRUCK #3		\$/Mi	0.10	0.00	0.55	0.00	1.08	0.34	2.07	1.0151	0.66	1.44	2.10
CONCRETE DITCH		\$/Ac-In	0.00	0.04	0.02	0.00	0.36	0.02	0.44	12.5400	0.75	4.77	5.52
DELIVERY SYSTEM		\$/Ac-In	0.00	0.20	0.03	0.00	0.11	0.00	0.34	50.1900	11.54	5.52	17.06
DIRT DITCH		\$/Ac-In	0.00	0.03	0.03	0.00	0.16	0.00	0.22	18.8100	1.13	3.01	4.14
GATED PIPE		\$/Ac-In	0.00	0.07	0.01	0.00	0.05	0.00	0.13	18.8100	1.50	0.94	2.44
GRAIN BIN,7500BU #1		\$/Year	60.00	87.24	50.00	0.00	750.46		1,016.01	0.0038	0.74	3.09	3.83
GRAIN BIN,7500BU #2		\$/Year	60.00	87.24	50.00	0.00	750.46		1,016.01	0.0038	0.74	3.09	3.83
LABOR HOUSE #1		\$/Year 1		145.40 1			3,148.42		5,767.04	0.0011	2.67	3.89	6.56
LABOR HOUSE #2		\$/Year 1		145.40 1			5,247.51		8,048.30	0.0011	2.67	6.48	9.15
		\$/Year	100.00	36.35	100.00	0.00	433.16	37.59	707.10	0.0011	0.27	0.53	0.80
METAL SHOP 40	X 80	\$/Year	720.00	87.24	100.00	0.00	8,395.94	728.61 1	.0,031.79	0.0011	1.03	10.37	11.40



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