### Crop Enterprise Budget Corn for Grain Big Horn-Washakie County Area

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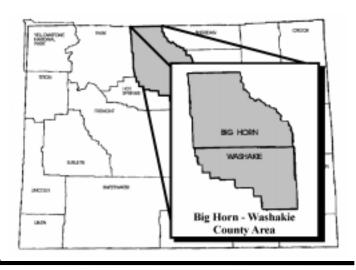
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This enterprise budget presents estimated typical costs and returns for malting barley in the Big Horn and Washakie County area of Wyoming. Data presented are not taken from an actual farm situation. A panel of Big Horn and Washakie County producers assisted in outlining the "representative" farm situation described in the budget. Thus, the budget provides a guide to determine costs and returns for specific operations. Production practices presented in the budget are not necessarily "best" management practices. The major assumptions used in this budget are presented below.

#### Land

This budget is based on an 880-acre farm that produces 265 acres of malting barley grown annually. Other enterprises included on this farm are: alfalfa establishment, 35 acres; alfalfa hay, 105 acres; sugar beets, 250 acres; corn for grain, 90 acres; and corn for silage, 90 acres. The remaining 80 acres include roadways, fence lines, and farmsteads. Owned land is valued at \$1,000 per acre irrigated and wasteland is valued at \$300 per acre.

Leased land is rented on a crop-share basis. A one-third share of gross revenue is paid to the landowner. In return, the landowner pays for one-third of the fertilizer and crop insurance for the crop and one-half the chemical cost for spring weed control. The landowner is also responsible for ownership costs associated with the land, buildings, and irrigation systems, as well as all irrigation water costs.



#### Labor

Labor is provided by the operator and one 12-month employee and one 8-month employee. All labor, including operator labor, is valued at \$7.33 per hour plus 7.65 percent to cover social security and federal withholding taxes. Labor charges for the owner/operator represent an opportunity cost for the time spent in this enterprise. Some part-time labor may be used on the farm for labor-intensive operations such as harvest.

#### Capital

The operator provides 70 percent of the long-term capital and 50 percent of the operating capital for this enterprise. Thirty percent of the long-term capital is borrowed at an interest rate of 8.0 percent Annual Percentage Rate (APR). Fifty percent of the operating capital is borrowed at an interest rate of 9.0 percent APR. The interest rates used here are for short-term planning. Real interest rates (interest rates adjusted for expected inflation) should be used for accurate long-term planning.

## Machinery, Equipment, and Buildings

A complete list of machinery, equipment, and buildings used in this enterprise and their associated values are provided in Table 1. All resources are assumed to be half depreciated. Estimated operating and ownership costs are given in Table 3. Tables 1 and 3 list only the resources used in this enterprise. Other resources used on the farm are not included. However, the reader should note that the resources

listed in Tables 1 and 3 also might be used in other enterprises on the farm.

Each irrigated acre on the farm is assumed to be irrigated by a fraction of the total irrigation system. Water provided by each irrigation system is broken down as follows: 25 percent concrete ditch, 37.5 percent dirt ditch, and 37.5 percent gated pipe (plastic). All irrigation water is delivered to the distribution network via a delivery system. This method was employed because crops normally will be rotated over all farmed acres eventually. Table 2 presents an estimated cost per acre-inch of providing irrigation water via each irrigation system.

#### **Operations**

Operations related to production of corn for grain are listed in chronological order in the enterprise budget. After fall ground preparation, spring work begins in late April starting with fertilizer application. The corn usually is planted in early May. Irrigation is started in mid-May, with a total of eight irrigations per growing season. A total of 45 acre-inches of water are delivered per acre of corn.

Corn grain harvest begins in early November. After threshing, the grain is hauled about 10 miles to the elevator for sale. The budgeted yield is 140 bushels per acre.

#### Enterprise Budget

Economic costs and returns for corn for grain are summarized by operation in the enterprise budget. Costs are broken down by stage of production. General overhead and operator management have been calculated at 5 percent and 10 percent of all cash costs, respectively.

Costs and returns for the crop-share lease arrangement are also summarized in the budget. Costs paid and received by the tenant are listed in the tenant column. Items paid and received by the landowner are included in the landowner column. The far right column has been provided to calculate changes from this base budget for your operation.

#### **Summary**

Gross income for the corn for grain enterprise is estimated at \$344.40 per acre. Total variable costs are estimated at \$389.15 per acre, with total fixed costs at \$190.63 per acre. The total of all costs for corn for grain is estimated at \$579.78 per acre, leaving a net projected return of (\$235.38) per acre. The net projected returns for the lease arrangement are (\$49.04) per acre for the landowner and (\$185.45) per acre for the tenant.

# Enterprise Budget Economic Costs and Returns per Acre Corn for Grain - Big Horn-Washakie County Area 90 Acre Enterprise

RETURNS SECTION									
	Crop-Share								
				Owner-	Land-				
				Operator	owner	Tenant			
				100%	33%	67%	Your		
GROSS INCOME Description	Quantity	Unit	\$/Unit	Total	Total	Total	Return		
	=======================================		======	=======	=======	=======	======		
GRAIN CORN	140.00 BT	J	2.46	\$344.40	\$113.65	\$230.75			
	=======================================		======	=======	=======	=======	======		
Total GROSS Income				\$344.40	\$113.65	\$230.75			

Total GROSS Inco	ome			:	\$344.40 \$	113.65	\$230.	75				
VARIABLE COSTS S				M a t	eria	ı l s		Materials	_	Crop-	Share	
VARIABLE COST D	Description	LABOR M	ACHINERY	Description	Per Acre	Type	\$/unit	Per Acre	Operator	owner	Tenant	Cost
**ANNUAL**  LABOR HOUSE  LABOR HOUSE  MACHINE SHEE  METAL SHOP -  4 WHEELER -  MINI PICKUP  1/2 TON PICK  3/4 TON PICK  GENERAL OVER  OPERATOR MAN	- 8 MONTH E - FULL TIME 0 - 20 x 40 - 40 x 80 2WD CUP - 4WD CUP - 4WD CUP - 4WD	MPLOYEE EMPLOYEE 14.08 2.50 14.53	3.01 1.49 2.41						3.28 3.28 0.33 1.26 17.09 3.99 16.94 36.70 14.63 29.27		3.28 3.28 0.33 1.26 17.09 3.99 16.94 36.70 14.63 29.27	
Total ANNUAL									\$126.77	\$0.00	\$126.77	
ROLLER HARROW ROLLER HARROW LAND PLANE LEVEL SOIL TESTS	Operation Operation Operation Operation Operation	0.96 0.96 1.34 0.96	1.54 1.54 3.44					0.48			2.50 2.50 4.78 3.75 0.48	
Total PRE-PLANT	FALL								\$24.81		\$24.81	
**PRE-PLANT SPRI CUSTOM FERTILIZE FLD CULT, S-TINE	ING** E Operation	0.00	0.00	11-52-0 0-0-60 46-0-0	0.096 0.041 0.221	TON TON TON	300.00 180.00 265.00	98.36	98.36	32.46	65.90	
FLD CULT, S-TINE	Operation	0.57	1.05	CUSIOM FERTILIZE SUTAN FRONTIER	0.593 0.179	GAL GAL	21.90 102.00	31.24	32.86			
Total PRE-PLANT									\$131.22			
**PLANT** PLANT CORN	Operation	0.69		CORN SEED							41.99	
Total PLANT									\$41.99	\$0.00	\$41.99	
	Operation	0.05 0.80 0.19 0.08 0.16 0.11 0.17 0.80 0.23	0.23 0.02 0.19 0.00 0.00 0.00 0.00 0.21 0.19 0.30	Purchased Water				1.14	0.40 0.07 0.99 1.33 0.08 0.16 0.11 0.38 0.99 0.53	1.14	0.19 0.08 0.16 0.11 0.38	

#### Corn for Grain

VARIABLE COSTS S	SECTION											
				M a t	eria	1 <		Materials	_	Cron-	Share	
		Dollars	per Acre		# Units	Unit		Total Cost	Owner-	Land-		Your
VARIABLE COST I	Description	LABOR	MACHINERY	Description	Per Acre	Type	\$/unit	Per Acre	Operator	owner	Tenant	Cost
		= =====		0.45		=====	10.50	0.47	0.47			=======
SPRAY WEEDS	Operation	0.00	0.00	2,4D ROUNDUP MALATHION SPREADER BANVEL	0.008	GAL	12.52	0.4/	0.4/	0.24	0.23	
				MATATUTON	0.002	CAL	20.23					
				CDDEADED	0.008	CAL	10.15					
SPRAY CORN CORRUGATE	Operation	0.40	0.20	DANTET	0.002	CAL	19.43	10 04	11 52		11 52	
CODDIGATE	Operation	0.40	0.29	DANVEL	0.123	GAL	00.75	10.04	0.57		0.57	
DITT. DITCHES	Operation	0.20	0.31						0.40			
DILL ENDS	Operation	0.17	0.23									
I.AV DIDE	Operation	0.03	0.02									
DELIVERY SYSTEM	operación	0.00	0.10	Purchased Water				1.14	1.33	1 14	0.19	
CONCRETE DITCH		0.15	0.00	rarchabea water					0.08	1.14	0.08	
GATED PIPE		0.16	0.00						0.16			
DIRT DITCH		0.11	0.00						0.11		0.11	
DELIVERY SYSTEM		0.19	0.00	Purchased Water				1.14		1.14		
CONCRETE DITCH		0.08	0.00									
GATED PIPE		0.16	0.00						0.16			
DIRT DITCH		0.11	0.00						0.11		0.11	
DELIVERY SYSTEM		0.19	0.00	Purchased Water				1.14	1.33	1.14	0.19	
CONCRETE DITCH		0.08	0.00						0.08		0.08	
GATED PIPE		0.16	0.00						0.16		0.16	
DIRT DITCH		0.11	0.00						0.11		0.11	
DELIVERY SYSTEM		0.19	0.00	Purchased Water				1.14	1.33	1.14	0.19	
CONCRETE DITCH		0.08	0.00						0.08		0.08	
GATED PIPE		0.16	0.00						0.16			
DIRT DITCH		0.11	0.00						0.11	1.14	0.11	
DELIVERY SYSTEM		0.19	0.00	Purchased Water				1.14	1.33	1.14	0.19	
CONCRETE DITCH		0.08	0.00						0.08		0.08	
GATED PIPE		0.16	0.00									
DIRT DITCH		0.11	0.00									
DELIVERY SYSTEM		0.19	0.00	Purchased Water				1.14	1.33	1.14	0.19	
CONCRETE DITCH		0.08	0.00									
GATED PIPE		0.16	0.00						0.16		0.16	
DIRT DITCH		0.11	0.00					1.14	0.11	1.14	0.11	
DELIVERY SYSTEM		0.19	0.00	Purchased Water				1.14	1.33	1.14	0.19	
CONCRETE DITCH		0.08	0.00						0.08		0.08	
GATED PIPE		0.16	0.00						0.16		0.16	
DIKI DITCH	0	0.11	0.00						0.11		0.11	
CLOSE DITCHES	Operation	0.17	0.21						0.38 0.99		0.38	
PICKUP PIPE	Operation	0.80	0.19						0.99		0.99	
SPRAY CORN CORRUGATE PULL DITCHES PULL ENDS LAY PIPE DELIVERY SYSTEM CONCRETE DITCH GATED PIPE DIRT DITCH GATED PIPE DIRT DITCH DELIVERY SYSTEM CONCRETE DITCH GATED PIPE DIRT DITCH CONCRETE DITCH GATED GATEN GOVERNOR G										\$9.36		
**HARVEST**												
THRESH CORN HAUL GRAIN CORN HAUL GRAIN CORN	Operation	2.66	11.69						14.35		14.35	
HAUL GRAIN CORN	Operation	0.35	0.86						1.21		1.21	
HAUL GRAIN CORN	Operation	0.35	0.95									
Total HARVEST	· <del>-</del>								\$16.86			
Operating Interes	na+							12 54	13.54		12 54	
Operating Intere		= =====		==========	=======	=====	======					
									\$389 15	\$41 82	\$347 33	
GROSS INCOME mir									(\$44.75)			

FIXED C	OSTS	SECTION

		Owner-	Crop-S	Share	Your
FIXED COST Description	Unit.	Operator	owner	Tenant	Cost
FIRED COST DESCRIPCION	UIIIL	Operator	OWITEL	Tellalic	COSC
	====	=======	======	======	======
Machinery and Equipment:					
Taxes	Acre	3.43		3.43	
Insurance	Acre	4.54		4.54	
Long Term Interest	Acre	29.84		29.84	
Depreciation	Acre	31.06		31.06	
Buildings and Improvements:					
Taxes	Acre	1.32	0.77		
Insurance	Acre	0.77	13.60		
Long Term Interest	Acre	13.60	10.52		
Depreciation	Acre	10.52	0.43		

FIXED COSTS SECTION			Crop-	 Share	
		Owner-	Land-		Your
FIXED COST Description	Unit	Operator	owner	Tenant	Cost
Irrigation:	= ====	=======	======	======	=======
Taxes	Acre	0.43	0.43		
Insurance	Acre	0.36	0.36		
Long Term Interest	Acre	5.97	5.97		
Depreciation	Acre	6.56	6.56		
Land:					
Taxes	Acre	7.76	7.76		
Long Term Interest	Acre	74.47	74.47		
	====	=======	======	======	======
Total FIXED Cost		\$190.63	\$120.87	\$68.87	
Total of ALL Cost	 		\$162.69		
NET PROJECTED RETURNS		(\$235.38)	(\$49.04)	(\$185.45)	

TABLE 1. Machinery, Equipment, and Building Value and Use Assumptions

Resource Name	Current List Price	Current Market Value	Value	Total Defined Annual Use	Useful Life	Remaining Life
10010 mp. mp. mp.						
100HP TRACTOR 2WD	\$41,730	\$23,542	\$5,354	285 Hours	5,700 Hours	
125HP TRACTOR MFD	\$50,582	\$28,536	\$6,490	475 Hours	9,500 Hours	
150HP TRACTOR 4WD	\$60,445	\$34,100	\$7,756	378 Hours	7,560 Hours	
200HP TRACTOR MFD	\$77,681	\$43,824	\$9,967	380 Hours	7,600 Hours	
4 WHEELER 2WD	\$5,900	\$3,094	\$287	500 Hours	10,000 Hours	
60HP TRACTOR 2WD	\$20,349	\$11,480	\$2,611	246 Hours	4,920 Hours	
200BU COMBINE	\$93,245	\$49,215	\$5,184	119 Hours	2,380 Hours	
6ROW CORN HEADER	\$16,434	\$8,674	\$914	26 Hours	520 Hours	
CORRUGATOR 12 ROW	\$2,093	\$1,101	\$109	37 Hours	740 Hours	
CULTIVATOR, 12ROW30"	\$10,113	\$5,320	\$527	17 Hours	340 Hours	
DITCHER, 3 POINTV-BLADE	\$2,134	\$1,123	\$111	26 Hours	520 Hours	
END PULLER 3 ROW	\$1,001	\$527	\$52	18 Hours	360 Hours	
FLD. CULT, 20 FTS-TINE	\$4,820	\$2,536	\$251	31 Hours	620 Hours	
LAND PLANE 14 X 70	\$7,662	\$4,031	\$399	67 Hours	1,340 Hours	
LEVELER, 3 POINT24 FT	\$9,560	\$5,029	\$498	48 Hours	960 Hours	
PIPE TRAILER	\$1,631	\$858	\$85	158 Hours	3,160 Hours	
PLOW, 2-WAY 5-16S	\$7,693	\$4,047	\$401	144 Hours	2,880 Hours	
ROLLER HARROW 15 FT	\$7,947	\$4,181	\$414	124 Hours	2,480 Hours	
ROTRY HOE, 12 ROW30"	\$6,562	\$3,452	\$342	6 Hours	120 Hours	
ROW PLNTR, 12 ROW30"	\$32,320	\$17,002	\$1,685	16 Hours	320 Hours	160 Hours
SPRAYER, 3 POINT28 FT	\$2,812	\$1,532	\$252	10 Hours	150 Hours	
SPRAYER, SDL TNK20 FT	\$2,812	\$1,532	\$252	49 Hours	735 Hours	368 Hours
TERRACE BLADE 8 FT	\$1,171	\$616	\$61	29 Hours	580 Hours	290 Hours
1/2 TON PICKUP 4WD	\$15,882	\$8,754	\$1,626	8,000 Mile	120,000 Mile	60,000 Mile
3/4 TON PICKUP 4WD	\$15,385	\$8,480	\$1,575	15,000 Mile	150,000 Mile	75,000 Mile
MINI PICKUP	\$8,482	\$4,675	\$869	8,000 Mile	120,000 Mile	60,000 Mile
TANDEM TRUCK #1	\$21,163	\$10,901	\$639	1,899 Mile	47,475 Mile	23,738 Mile
TANDEM TRUCK #2	\$21,163	\$10,901	\$639	1,699 Mile	42,475 Mile	21,238 Mile
CONCRETE DITCH	\$37,736	\$19,177	\$619	9,971 AcIn	299,130 AcIn	149,565 AcIn
DELIVERY SYSTEM	\$77,588	\$39,430	\$1,272	39,958 AcIn	1,198,740 AcIn	599,370 AcIn
DIRT DITCH	\$20,419	\$10,377	\$335	14,952 AcIn	448,560 AcIn	224,280 AcIn
GATED PIPE	\$10,481	\$5,777	\$1,073	14,952 AcIn	299,040 AcIn	149,520 AcIn
LABOR HOUSE #1		\$22,881	\$2,288		30 Years	15 Years
LABOR HOUSE #2		\$38,136	\$3,814		30 Years	15 Years
MACHINE SHED 20 X 40		\$3,148	\$315		30 Years	15 Years
METAL SHOP 40 X 80		\$61,017	\$6,102		30 Years	15 Years

 TABLE 2. Irrigation System Costs per Acre-Inch Delivered

TABLE 2. Irrigation System Costs per Acre-Inch Delivered			
	Concrete	Dirt	Gated
	Ditch *	Ditch*	<u>Pipe*</u>
Variable Costs			
Repair and Maintenance (Off-Farm)	\$0.0128	\$0.0253	\$0.0165
Owner Operation Labor	0.0107	0.0107	0.0252
Purchased Water	0.0500	0.0751	0.0751
Fixed Costs			
Taxes	0.0039	0.0032	0.0023
Interest on Investment	0.0541	0.0442	0.0326
Depreciation	0.0628	0.0547	0.0262
Insurance	0.0032	0.0027	<u>0.0019</u>
Total Cost per Acre-Inch of Irrigation Water Delivered	\$0.1975	\$0.2159	\$0.1798

<sup>\*</sup> Each distribution system is assumed to receive irrigation water from a central delivery system. This delivery system (buried pipeline, concrete ditch, moss catchers, and tail ditch) has been allocated to each of the distribution systems according to its share of the total irrigation water applied.

TABLE 3. Machinery, Equipment, and Building Cost Calculations

					RCE COST :		OF USE	b			ENTERPRIS	F:	
				Operation			Deprec.	Taxes		Resource		Resource	
				Labor &	and	Hourly		and	TOTAL	Use	Cos		e
	/Vehicle	Unit	Lube	Inputs	Maint.	Lease	Interest	Insurance	COST	per Acre	Variable	Fixed	TOTAL
100HP TRACTOR	====== 2WD	\$/Hr	====== \$5.63	\$0.00	\$2.50	\$0.00	\$7.25	\$0.80	\$16.18	0.1664	========= \$1.35	\$1.34	\$2.69
125HP TRACTOR	MFD	\$/Hr	7.04	0.00	5.05	0.00	5.27	0.58	17.94	0.0909	1.10	0.53	1.63
150HP TRACTOR	4WD	\$/Hr	8.45	0.00	4.80	0.00	7.91	0.88	22.04	0.3236	4.29	2.84	7.13
200HP TRACTOR	MFD	\$/Hr	11.27	0.00	6.20	0.00	10.12	1.12	28.71	0.6782	11.85	7.62	19.47
4 WHEELER	2WD	\$/Hr	24.14	0.00	5.17	0.00	0.85	0.07	30.23	0.5833	17.10	0.54	17.64
60HP TRACTOR	2WD	\$/Hr	3.38	0.00	1.05	0.00	4.09	0.45	8.97	0.2126	0.94	0.97	1.91
200BU COMBINE		\$/Hr	12.37	0.00	18.64	0.00	36.79	4.02	71.82	0.3333	10.34	13.60	23.94
6ROW CORN HEADER		\$/Hr	0.00	0.00	0.72	0.00	29.67	3.24	33.63	0.2857	0.21	9.40	9.61
CORRUGATOR	12 ROW	\$/Hr	0.00	0.00	0.36	0.00	2.65	0.29	3.30	0.0300	0.01	0.09	0.10
CULTIVATOR, 12ROW	30"	\$/Hr	0.00	0.00	0.79	0.00	27.86	3.04	31.69	0.0909	0.07	2.81	2.88
DITCHER, 3 POINT	V-BLADE	\$/Hr	0.00	0.00	0.53	0.00	3.84	0.42	4.79	0.0400	0.02	0.17	0.19
END PULLER	3 ROW	\$/Hr	0.00	0.00	0.08	0.00	2.61	0.28	2.97	0.0126	0.00	0.04	0.04
FLD. CULT, 20 FT	S-TINE	\$/Hr	0.00	0.00	1.29	0.00	7.28	0.79	9.36	0.0714	0.09	0.58	0.67
LAND PLANE	14 X 70	\$/Hr	0.00	0.00	2.39	0.00	5.36	0.58	8.33	0.1538	0.37	0.91	1.28
LEVELER, 3 POINT	24 FT	\$/Hr	0.00	0.00	2.29	0.00	9.33	1.02	12.64	0.1111	0.25	1.15	1.40
PIPE TRAILER		\$/Hr	0.00	0.00	1.01	0.00	0.47	0.05	1.53	0.2000	0.20	0.10	0.30
PLOW, 2-WAY	5-16S	\$/Hr	0.00	0.00	8.29	0.00	2.50	0.27	11.06	0.3333	2.76	0.92	3.68
ROLLER HARROW	15 FT	\$/Hr	0.00	0.00	1.79	0.00	3.00	0.33	5.12	0.2222	0.40	0.74	1.14
ROTRY HOE, 12 ROW	30"	\$/Hr	0.00	0.00	0.70	0.00	51.21	5.59	57.50	0.0290	0.02	1.65	1.67
ROW PLNTR, 12 ROW	30"	\$/Hr	0.00	0.00	5.86	0.00	102.44	11.17	119.47	0.0870	0.51	9.88	10.39
SPRAYER, 3 POINT	28 FT	\$/Hr	0.00	0.00	0.70	0.00	15.67	1.49	17.86	0.0504	0.04	0.87	0.91
SPRAYER, SDL TNK	20 FT	\$/Hr	0.00	0.00	1.13	0.00	3.20	0.30	4.63	0.0714	0.08	0.25	0.33
TERRACE BLADE	8 FT	\$/Hr	0.00	0.00	0.31	0.00	1.89	0.21	2.41	0.0400	0.01	0.08	0.09
1/2 TON PICKUP	4WD	\$/Mi	0.08	0.00	0.13	0.00	0.21	0.05	0.47	11.1111	2.33	2.89	5.22
3/4 TON PICKUP	4WD	\$/Mi	0.10	0.00	0.10	0.00	0.14	0.03	0.37	20.8333	4.17	3.54	7.71
MINI PICKUP		\$/Mi	0.06	0.00	0.07	0.00	0.11	0.03	0.27	11.1111	1.44	1.56	3.00
TANDEM TRUCK	#1	\$/Mi	0.10	0.00	0.45	0.00	0.89	0.28	1.72	1.5556	0.86	1.82	2.68
TANDEM TRUCK	#2	\$/Mi	0.10	0.00	0.51	0.00	0.99	0.31	1.91	1.5556	0.95	2.02	2.97
CONCRETE DITCH		\$/Ac-In	0.00	0.04	0.02	0.00	0.36	0.02	0.44	11.3600	0.68	4.32	5.00
DELIVERY SYSTEM		\$/Ac-In	0.00	0.20	0.03	0.00	0.11	0.00	0.34	45.6000	10.49	5.02	15.51
DIRT DITCH		\$/Ac-In	0.00	0.03	0.03	0.00	0.16	0.00	0.22	17.0400	1.02	2.73	3.75
GATED PIPE		\$/Ac-In	0.00	0.07	0.01	0.00	0.05	0.00	0.13	17.0400	1.36	0.85	2.21
LABOR HOUSE	#1		1,200.00		1,000.00		3,148.42		5,767.04	0.0011	2.67	3.89	6.56
LABOR HOUSE	#2		1,200.00		1,000.00		5,247.51		8,048.30	0.0011	2.67	6.48	9.15
MACHINE SHED	20 X 40	\$/Year	100.00	36.35	100.00	0.00	433.16	37.59	707.10	0.0011	0.27	0.53	0.80
METAL SHOP	40 X 80	\$/Year	720.00	87.24	100.00	0.00	8,395.94	728.61 1	10,031.79	0.0011	1.03	10.37	11.40



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