

## Risk Management Strategies Utilizing Combo Insurance Plans, Futures & Options

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Profitable & Sustainable  
AGRICULTURAL SYSTEMS  
UW Cooperative Extension Service



<http://www.montana.edu/softwaredownloads/financialmgtdownloads.html>



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### Analysis Software --- Written by:

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## Case Farm Examples

- **Winter Wheat**

- \_\_\_\_\_ County dry land with crop fallow rotation
- APH yield is 50 bu. per acre
- Producer selected 75% yield coverage level
- RMA Projected Harvest Price is **\$7.11** per bu.
- Premiums:
  - YP = \$23.00
  - RP-HPE = \$25.00
  - RP = \$30.00



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## Three Combo Plan Trigger Levels

- Yield Trigger Level
- RMA Projected Harvest Price
- RMA Harvest Price
  
- All possible Combinations of these Triggers



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## Risk Management Strategies

- Combo Plans (Yield and Price)
  - YP, RP-HPE, RP
- Traditional Marketing Tools (Price Only)
  - Hedge, Puts, Calls
  - Combinations of Traditional Marketing Tools
- Combinations of Insurance and Traditional tools
  - Explore the Coverage Gaps
- Combo Plans **versus** Traditional Tools



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## Yield Protection (YP)

- Yield Protection plan of insurance replaces APH plan of insurance
  - For crops with Commodity Exchange price discovery
- Uses **RMA Projected Harvest Price** to determine insurance coverage
  - RMA average of futures prior to sales closing date
  - Futures market used and time period averaged varies by commodity and location



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## YP Guarantee for Base Case –Winter Wheat

- APH yield is 50 bushels
- Yield coverage level selected is 80%
  - Yield coverage level is 40 bushels
- **RMA Projected Harvest Price** is \$7.11
- Revenue Guarantee is
  - $\$7.11 \times 50 \text{ bu.} \times 80\% = \mathbf{\$284.40}$
- Indemnity payments received only when yield falls below 40 bu. (50 \* 80%)
- Price is locked in at \$7.11



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## Revenue Protection with Harvest Price Exclusion (RP-HPE)

- Revenue guarantee established using **RMA Projected Harvest Price** and producer selected yield coverage level
- Indemnity payment is triggered with any combination of yield and price below the revenue guarantee:
  - Actual yield above or below the yield coverage level selected **times**
  - RMA Projected Harvest Price (locked in)



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## Our Base Case for RP-HPE – Winter Wheat

- RMA Projected Harvest Price is \$7.11 for WW
- APH yield is 50 bushels
- Yield election is 80%
- **Guarantee** is  $\$7.11 \times 80\% \times 50 = \mathbf{\$284.40}$



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## Revenue Protection (RP)

- Allows increase in the revenue guarantee if the **RMA Harvest Price** increase above the **RMA Projected Harvest Price**
  - Guarantee based on the higher these two components
- Indemnity payment triggered with any combination of price and actual yield less than the revenue guarantee
  - Price is higher of **RMA Projected Harvest Price** **or** **RMA Harvest Price** capped @ 200% of Projected Harvest Price
  - Yield = Actual yield



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## Revenue Protection (RP) – Winter Wheat

- RP has minimum and maximum levels
  - **RMA Projected Harvest Price** times APH Yield times coverage level selected.
    - Established prior to sales closing date for each commodity
    - \$7.11 times 50 times 80% = **\$284.40** per acre
  - **RMA Harvest Price** times producers actual yield
    - Capped at 200% of the RMA Projected Harvest Price
    - \$14.22 times 50 bushels times 80% = **\$568.80** maximum per acre guarantee



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Introduction | General Inputs | Futures | Options | Summary Results | Cost of Production | Save, Load, Delete Scenarios

**Insurance related information at the time or purchase.** Crop Name/Description: Winter Wheat

RMA Projected Harvest Price @ Time of Purchase	\$7.11
Upper Limit- 200% of Projected Harvest Price	\$14.22
APH Yield	50.0
Acres Insured/Price/Revenue Protected	300

Combo Plans Available	Yield Election	Price Election	Premium	Bushels Protected by Ins.	No. Contracts To Equal Ins. Coverage
Revenue Protection (RP)	80%	100%	\$30.00	12,000	2.40
RP With Harvest Price Excl.	80%	100%	\$25.00	12,000	2.40
Yield Protection	80%	100%	\$23.00	12,000	2.40

**Insurance related information at the Harvest/Sale/Offset** Visit RMA Cost Calculator Web Site for Estimated Premiums

RMA Harvest Price @ Harvest/Sale/Offset	\$7.10
Actual Yield at Harvest	50.0

**Futures and Options pricing information when price protection implemented.**

Spot Harvest Time Futures-Preproduction-NOT RMA Avg.	\$7.10
Expected Basis at Harvest/Sale/Offset (cash-futures)	(\$0.80)
Put Strike Price Selected	\$6.60
Put Premium Paid	\$0.30
Call Strike Price Selected	\$7.80
Call Premium Paid	\$0.30
Marketing Costs-- Brokerage, Interest & Other Misc. Expense	\$0.02
Acres Insured/Price/Revenue Protected	300
Total Expected Production, Using APH Yield	15,000
Number of contracts to cover expected production	3.00
Number of Futures/Options Contracts Purchased	3

**Futures and Options pricing information at Harvest/Sale/Offset**

Actual Cash Price Received at Harvest/Sale Time	\$6.30
Spot Futures Price at Harvest/Sale/Offset (not RMA Harvest Price)	\$7.10
Actual Basis at Harvest	(\$0.80)
Cost of Production Per Bushel	\$3.00

Reset | Print

**Winter Wheat Example: Futures, Options, Combo Policy Plans Compared**

## Exploring the Software

- A number changed anywhere changes that number everywhere.
- Set all ***Plan*** premiums to zero
- Set RMA Harvest Price above and below RMA Project Harvest Price
- Vary yields at all price levels
  - Where does RP pay above chosen yield level
- Use “Buy Up Calculator”
  - Adjust Yield coverage level selected

Questions??

