

Wyoming Beef Cattle Producers Survey



**Department of Agricultural and Applied Economics
Dept. 3354, 1000 E. University Drive
University of Wyoming
Laramie
Wyoming, 82071**

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We would prefer the primary ranch operator complete this survey. Your voluntary and confidential participation is much appreciated. Please answer the following questions to the best of your ability. If you do not feel comfortable answering a question, please omit it and continue with the rest of the survey. No individual information will be released. Thank you.

Part A. General Ranch Description - The first part of this survey asks questions about your operation. Each farm/ranch has its own unique characteristics and production practices. We want to know the characteristics and production practices used on your operation.

1. What is your mailing zip code? _____.
2. How many years of experience do you have raising beef cattle? _____.
3. How much land in your ranch fits into the following categories, and is the land owned or leased?

Types of Land	AUMs	Acres	Percent Owned	Percent Leased
Private Pastureland, Private Rangeland	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Harvested Grain Cropland	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Irrigated & Sub-Irrigated Hay	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Dry-Land Hay	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Other (specify)	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Forest Service	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
BLM	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
State Lands	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

4. What percentage of your total farm income comes from each type of ranch enterprise/practice?

Percent	Percent	Percent	Percent
Cow/Calf <input type="text"/>	Back-grounding <input type="text"/>	Feedlot <input type="text"/>	Dairy <input type="text"/>
Cow-Yearling <input type="text"/>	Club-calves <input type="text"/>	Replacement Heifers <input type="text"/>	Horses <input type="text"/>
Purebred <input type="text"/>	Commercial <input type="text"/>	Stockers <input type="text"/>	Sheep <input type="text"/>
Other (specify) <input type="text"/>			<input type="text"/>

5. What breed(s) of cattle do you raise and/or feed? (Please mark all that apply)

Angus <input type="checkbox"/>	Angus-cross <input type="checkbox"/>	Hereford <input type="checkbox"/>
Other (specify) <input type="text"/>		

6. What percentage of calving occurs during each month? (Should total 100%)

Percent		Percent		Percent		Percent	
Jan.		April		July		Oct.	
Feb.		May		Aug.		Nov.	
March		June		Sept.		Dec.	

7. What percentage of weaning occurs during each month? (Should total 100%)

Percent		Percent		Percent		Percent	
Jan.		April		July		Oct.	
Feb.		May		Aug.		Nov.	
March		June		Sept.		Dec.	

8. Which herd management techniques do you practice each year (check all that apply)?

Practice	Practice
Vaccinate	Animal ID System
Deworm	Body Condition Scoring
Insect Control	Pregnancy Check
Implant	Breeding Soundness Exam
Dehorn	Artificial Insemination
Castrate	Veterinarian Consultation
Other (specify)	

9. In a typical year what percentage of the total farm and ranch expenses are due to the following?

Expenses	Percent	Expenses	Percent
Livestock Purchased		Veterinarian/Health Supplies	
Alfalfa, Hay		Labor-hired/Contract labor	
Grain (corn, barley, oats)		Diesel, Gasoline, Natural Gas Fuels	
Feed Concentrates		Interest Expense	
Salt & Mineral		Professional Services	
Fertilizer, Chemicals, Seeds		Machinery Repair Services	
Other (specify)		Other (specify)	

10. In a typical year how many of the following workers does this operation employ and in which months? (Please include both paid and non-paid employees)

Family	# Employed	Circle the Months Employed											
Full-Time		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.
Part-Time		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.
Seasonal		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.

Non-Family	# Employed	Circle the Months Employed											
Full-Time		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.
Part-Time		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.
Seasonal		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.

11. How much of the following feed sources come from on-farm, how much from off-farm, and how long do you feed them in a typical year?

Feed Sources	On-Farm Sources	Off-Farm Sources	Date Generally Start Feeding	Date Generally Finish Feeding
Grass Hay, Other Hay (tons)				
Alfalfa (tons)				
Protein Supplement (pounds)				
Concentrates (pounds)				
Grain (bushels) Circle all grain type(s)	corn, barley oats, wheat	corn, barley oats, wheat		
Other (specify)				

12. Please indicate the peak number of livestock owned, and the months they are on feed, other than pasture grass, during a typical year.

Classes	# Owned	# Months Owned	# Months on Feed (hay, alfalfa, grain)
Bred Cows			
Steer Calves			
Heifer Calves			
Replacement Heifers			
Retained Yearlings			
Fattened/Cull Cows			
Herd Bulls			
Other (specify)			

13. What percent of cattle are sold using the following methods?

Methods	Percent	Methods	Percent
Sale Barn		Futures & Options	
Video Auction		Internet	
Private Sale		Other (specify)	
Forward Cash Contracts			

14. What percent of cattle are purchased using the following methods?

Methods	Percent	Methods	Percent
Sale Barn		Futures & Options	
Video Auction		Internet	
Private Sale		Other (specify)	
Forward Cash Contracts			

15. What are the typical sale weights/maintenance weights of the cattle on your operation, and what date do you typically sell them?

Classes	Weights (lbs)	Date Typically Sold
Steer Calves		
Heifer Calves		
Retained Steer Calves		
Retained Heifer Calves		
Replacement Heifers		
Bred Cows		
Fattened/Cull Cows		
Herd Bulls		

16. What are your plans for the intergenerational succession of your operation? (Check all that apply)

Trust	<input type="checkbox"/>	Partnership	<input type="checkbox"/>	Tenancy in Common	<input type="checkbox"/>
Life Estate	<input type="checkbox"/>	Community Property	<input type="checkbox"/>	Bequest of Land	<input type="checkbox"/>
Joint Tenancy	<input type="checkbox"/>	Corporation	<input type="checkbox"/>		
Other (describe)					

Part B. Other Production and Marketing Practices - The following questions are designed to understand your opinions about a number of different practices. We want to know if you have considered the following.

17. Have you considered or are you currently doing any of the following practices? (Mark all that apply)

Practice	Currently Doing	Have Considered	Have Not Considered	Will Not Do
Organic Beef (USDA Certified)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Grass 'Fed' Beef	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Direct Customer Marketing	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Joining a Beef Cooperative	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Cattle Identification System	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Changing Calving Season	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Starting an Additional Enterprise	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Selling Recreation (fishing, hunting, camping, etc.)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other (describe)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

18. Please circle the answer that best indicates your response to the following statements about future changes and/or trends that may occur in the beef industry.

	Strongly Disagree (1)				Strongly Agree (5)
A government mandated cattle identification system is needed.	1	2	3	4	5
Government restrictions on the use of antibiotics, growth implants, and vaccinations are necessary.	1	2	3	4	5
Beef consumption will increase in the future.	1	2	3	4	5
Beef consumers are willing to pay a price premium for organic, grass fed, and origin identified beef.	1	2	3	4	5
A drought contingency plan is important for beef producers in Wyoming.	1	2	3	4	5
BSE (mad cow disease) will have a big impact on the beef industry in the future.	1	2	3	4	5
High petroleum prices will impact the beef industry into the future.	1	2	3	4	5
Climate changes will affect the beef industry in the future.	1	2	3	4	5
Brucellosis will have a big impact on the beef industry in the future.	1	2	3	4	5
I need to consider alternative enterprises to stay in business.	1	2	3	4	5
I need to learn more about marketing alternatives to stay in business.	1	2	3	4	5
I need to learn more about alternative production practices for my current enterprises to stay in business.	1	2	3	4	5
I need to learn more about alternative risk management strategies.	1	2	3	4	5
High interest rates in the future will affect the way I do business.	1	2	3	4	5
Government subsidies to ranchers/farmers will be reduced or eliminated in the future.	1	2	3	4	5
Livestock grazing on federal land will be reduced or eliminated in the future.	1	2	3	4	5
The cattle market and the price of cattle will remain strong in the future.	1	2	3	4	5

Part C. Demographic Information - For the final part of the survey we would like to ask some questions about you. These questions help to ensure that our sample survey is representative of the population. All the information you provide is completely confidential.

19. Please indicate the (primary operator's) gender. Male ____ Female ____

20. How many years have you lived in Wyoming? _____.

21. Please indicate your current age (primary operator):

25-34		45-49		55-59		65-69	
35-44		50-54		60-64		70 or older	

22. Please circle/write-in the responses below to indicate your level of formal education.

	# of years completed	Degree Obtained
High School	1, 2, 3, 4, over 4	GED, H.S. Diploma
Vocational	1, 2, 3, 4, 5, 6, 7, 8, 9, 10, over 10	Describe:
College	1, 2, 3, 4, 5, 6, 7, 8, 9, 10, over 10	A.A., B.S., M.S., PhD Other (list):
Other	1, 2, 3, 4, 5, 6, 7, 8, 9, 10, over 10	Describe:

23. Do you have access to the Internet? (Please mark all that apply)

No Access		Home Access		Other (specify)
Work Access		Local School		

24. Are you and/or your spouse employed off farm? Please indicate the percentage of your total household income that is from off farm employment and whether this employment is full-time or part-time.

	Full-Time Off Farm Percent of Household Income	Part-Time Off Farm Percent Of Household Income
You		
Spouse		

25.

Producer input is crucial to interpreting the data from this survey. Would you be willing to be contacted by the University of Wyoming Department of Agricultural and Applied Economics to verify the findings of the survey?

If so, USDA-NASS will provide them your name and contact information when you sign and date below. **Thank you.**

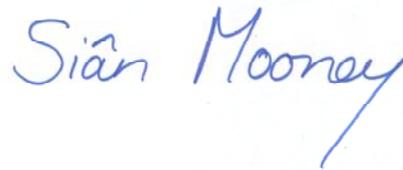
Signature _____ Date _____

26. Are there any other comments or suggestions you would like to share with us for this survey? (Please write your comments below)

We thank you for your participation



John Hewlett
Telephone: 307-766-2166
e-mail: hewlett@uwyo.edu



Siân Mooney
Telephone: 307-766-2389
e-mail: smooney@uwyo.edu